



**Position Title:** Business Development Manager

## **Position Type**

Full-Time

## **Work Authorization**

U.S Citizen or U.S. National, Permanent U.S. Resident

## **Description**

The Business Development Manager's main responsibility will be the ability to analyze current environments, identify potential business opportunities, create a business solution for prospects, and implement the solution to generate revenue. The candidate will offer their knowledge, experience, confidence and build credibility with clients in the corporate industry.

- Present the Company's payment solutions to corporations in the US and successfully convert these prospects into the Company's clients.
- Achieving personal revenue/profit targets by prospecting and attracting new business to CXI with the identified target companies.
- Expanding the depth of our client relationships with new business opportunities by conducting professional and effective relationship management.
- Leveraging your industry network to open up new opportunities for CXI by; identifying potential client opportunities, providing industry insight, building market awareness of CXI and representing us in the industry.

## **Location**

Orlando, Florida 32821

## **Desired Major(s)**

Bachelor's Degree in Business, Finance, Marketing, or related field

## **Salary Level / Compensation Type**

To be discussed

## **How To Apply**

Please email your resume to: [Recruitment@ceifx.com](mailto:Recruitment@ceifx.com)

