



**Position Title:** Business Developer

## **Position Type**

Full-Time

## **Work Authorization**

U.S Citizen or U.S. National, Permanent U.S. Resident

## **Description**

The Business Development Associate role is one that supports the VP's of Sales and the greater sales organization. The Business Developer's main responsibility is lead generation, which is to identify and qualify new FX leads for the sales team in the financial and corporate industries. The candidate will be required to hit monthly and quarterly new business targets and will be compensated on both new business and cumulative revenue from their self-generated and maintained client base. Rewards are competitive. The successful candidate will offer their knowledge, experience, confidence and build credibility with clients in the FX sales industry.

The Business Development Associate reports to VP's of Sales.

Competencies include communication proficiency, discretion, financial management, organizational skills, performance management, technical capacity, time management.

## **Location**

Orlando, Florida 32821

## **Desired Major(s)**

- Bachelor's Degree in Business, Finance, Marketing, or related field.
- 6 months to 2 years inside and/or outside sales required
- High volume sales calls (60+ a day) experience required.

## **Salary Level / Compensation Type**

To be discussed

## **How To Apply**

Please email your resume to: [Recruitment@ceifx.com](mailto:Recruitment@ceifx.com)

