# CURRENCY EXCHANGE INTERNATIONAL, CORP.

Condensed Interim Consolidated Financial Statements
For the three-and nine-month periods ended July 31, 2019 and 2018
(Expressed in U.S. Dollars)
(Unaudited)

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# Management's Responsibility for Condensed Interim Consolidated Financial Statements

The accompanying unaudited condensed interim consolidated financial statements of Currency Exchange International, Corp. (the "Company") are the responsibility of management and the Board of Directors.

The unaudited condensed interim consolidated financial statements have been prepared by management, on behalf of the Board of Directors, in accordance with the accounting policies disclosed in the notes to the unaudited condensed interim consolidated financial statements. Where necessary, management has made informed judgments and estimates in accounting for transactions which were not complete at the statement of financial position date. In the opinion of management, the unaudited condensed interim consolidated financial statements have been prepared within acceptable limits of materiality and are in accordance with International Accounting Standard 34 - Interim Financial Reporting using accounting policies consistent with International Financial Reporting Standards appropriate in the circumstances.

Management has established processes, which are in place to provide it with sufficient knowledge to support management's representations that it has exercised reasonable diligence that (i) the unaudited condensed interim consolidated financial statements do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of, and for the periods presented by, the unaudited condensed interim consolidated financial statements and (ii) the unaudited condensed interim consolidated financial statements fairly present in all material respects the financial condition, results of operations and cash flows of the Company, as of the date of, and for the periods presented by, the unaudited condensed interim consolidated financial statements.

The Board of Directors is responsible for reviewing and approving the unaudited condensed interim consolidated financial statements together with other financial information of the Company and for ensuring that management fulfills its financial reporting responsibilities. The Audit Committee assists the Board of Directors in fulfilling this responsibility. The Audit Committee meets with management to review the financial reporting process and the unaudited condensed interim consolidated financial statements together with other financial information of the Company. The Audit Committee reports its findings to the Board of Directors for its consideration in approving the unaudited condensed interim consolidated financial statements together with other financial information of the Company for issuance to the shareholders.

Management recognizes its responsibility for conducting the Company's affairs in compliance with established financial standards, and applicable laws and regulations, and for maintaining proper standards of conduct for its activities.

(signed) "Randolph Pinna"
Randolph Pinna
President and Chief Executive Officer

(signed) "Stephen Fitzpatrick" Stephen Fitzpatrick Chief Financial Officer

Orlando, Florida September 11, 2019 CURRENCY EXCHANGE INTERNATIONAL, CORP.
Condensed Interim Consolidated Statements of Financial Position
July 31, 2019 and October 31, 2018
(Expressed in U.S. Dollars)
(Unaudited)

# **ASSETS**

_	July 31, 2019	October 31, 2018
Current assets	\$	\$
Cash (Note 5)	64,387,882	56,402,979
Accounts receivable (Note 12)	10,669,667	9,639,897
Restricted cash held in escrow (Note 6)	583,650	1,998,942
Forward and option contracts (Note 13)	663,284	10,857
Income taxes receivable	645,403	840,213
Other current assets (Note 18)	896,659	1,135,586
Total current assets	77,846,545	70,028,474
Property and equipment (Note 7)	1,540,979	990,374
Intangible assets (Note 8)	1,181,721	1,424,879
Other assets	99,572	93,280
Net deferred tax asset	1,050,415	730,267
Total assets	81,719,232	73,267,274
- LIABI	LITIES AND EQUITY	
Current liabilities		
Accounts payable	10,819,130	8,312,778
Line of credit (Note 10)	3,056,681	-
Accrued expenses	2,395,472	2,232,559
Total current liabilities	16,271,283	10,545,337
Total liabilities	16,271,283	10,545,337
Equity		
Share capital	6,414,091	6,407,667
Equity reserves	29,093,728	28,529,465
Retained earnings	29,940,130	27,784,805
Total equity	65,447,949	62,721,937
Total liabilities and equity	81,719,232	73,267,274

Subsequent events (Note 20)

# CURRENCY EXCHANGE INTERNATIONAL, CORP.

Condensed Interim Consolidated Statements of Income and Other Comprehensive Income Three-and nine-month periods ended July 31, 2019 and 2018 (Expressed in U.S. Dollars) (Unaudited)

-				
	Nine-months ended		Three-mon	iths ended
	July 31, 2019	July 31, 2018	July 31, 2019	July 31, 2018
Revenues	\$	\$	\$	\$
Commissions revenue	28,530,996	27,110,820	11,664,354	10,811,611
Fee revenue	1,783,967	1,717,088	738,129	725,669
Total revenues (Note 4)	30,314,963	28,827,908	12,402,483	11,537,280
Operating expenses (Note 16)	26,026,363	22,414,680	9,466,585	8,003,638
Net operating income	4,288,600	6,413,228	2,935,898	3,533,642
Other income				
Interest revenue	13,479	9,284	7,734	2,778
Gain on sale of assets	1,975	-	-	
Earnings before interest, taxes, depreciation and amortization	4,304,054	6,422,512	2,943,632	3,536,420
Interest expense (Note 10)	257,212	338,767	70,336	157,953
Depreciation and amortization	995,416	1,013,481	259,962	340,268
Income before income taxes	3,051,426	5,070,264	2,613,334	3,038,199
Income tax expense	896,101	1,838,988	792,567	630,677
Net income for the period	2,155,325	3,231,276	1,820,767	2,407,522
Other comprehensive income, after tax				
Net income for the period	2,155,325	3,231,276	1,820,767	2,407,522
Items that may subsequently be reclassified to profit or loss				
Exchange differences on translating foreign operations	(21,104)	(124,335)	370,622	(209,794)
Total other comprehensive income	2,134,221	3,106,941	2,191,389	2,197,728
=				
Earnings per share (Note 15)				
-basic	\$0.34	\$0.52	\$0.28	\$0.38
-diluted	\$0.34	\$0.51	\$0.28	\$0.37
Weighted average number of common sha outstanding (Note 15)	ares			
-basic	6,412,083	6,266,345	6,414,091	6,404,406
-diluted	6,421,237	6,296,195	6,419,708	6,454,196

# CURRENCY EXCHANGE INTERNATIONAL, CORP. Condensed Interim Consolidated Statements of Changes in Equity (Expressed in U.S Dollars) (Unaudited)

	Share Ca	pital		Equity Reserve	es		Retained Earnings	Total Equity
	Shares	Amount	Share premium	Accumulated Other Comprehensive Income (Loss)	Stock	Options	Amount	Amount
	#	\$	\$	\$	#	\$	\$	\$
Balance at November 1, 2018 Stock based compensation (Note 14)	6,407,667	6,407,667	32,427,578	(5,489,393)	424,495 21,473	1,591,280 731,194	27,784,805	62,721,937 731,194
Issue of share capital and share premium on exercise of stock	2 424	2 424	-	-	,	,	-	,
options (Note 14)	6,424	6,424	100,563	-	(16,750)	(63,270)	-	43,717
Forfeited options (Note 14) Gain on foreign currency	-	-	-	-	(26,088)	(183,120)	-	(183,120)
translation	-	-	-	(21,104)	-	-	-	(21,104)
Net income	-	-	=	-	-	-	2,155,325	2,155,325
Balance, July 31, 2019	6,414,091	6,414,091	32,528,141	(5,510,497)	403,130	2,076,084	29,940,130	65,447,949
Balance at November 1, 2017 Stock based compensation (Note	6,263,428	6,263,428	30,208,552	(5,154,332)	442,223	1,617,408	23,557,562	56,492,618
14) Issue of share capital and share	-	-	-	-	-	563,120	-	563,120
premium on exercise of stock options (Note 14)	132,258	132,258	1,938,938	-	(132,258)	(575,348)	-	1,495,848
Forfeited options (Note 14)	-	-	-	-	(11,393)	(29,424)	-	(29,424)
Gain on foreign currency translation	-	-	-	(124,334)	-	-	-	(124,334)
Net income	-	-	-	-	-	-	3,231,276	3,231,276
Balance, July 31, 2018	6,395,686	6,395,686	32,147,490	(5,278,666)	298,572	1,575,756	26,788,838	61,629,104

# CURRENCY EXCHANGE INTERNATIONAL, CORP. Condensed Interim Consolidated Statements of Cash Flows Nine-month periods ended July, 2019 and 2018 (Expressed in U.S. Dollars) (Unaudited)

-	Nine-months ended	
	July 31, 2019	July 31, 2018
Cash flows from operating activities	\$	\$
Net income	2,155,325	3,231,276
Adjustments to reconcile net income to net cash flows from operating activities		
Depreciation and amortization	995,416	1,013,481
Stock based compensation	548,074	533,696
Change in forward and option contract positions (Note 13)  Gain on disposal of assets	(650,030) (1,975)	(92,313)
Deferred taxes	(319,442)	229,315
	(313,442)	229,313
Increase (decrease) in cash due to change in:	(1.046.050)	(10.670.070)
Accounts receivable	(1,046,259)	(12,679,279)
Restricted cash held in escrow	1,415,292	(185,371)
Income taxes receivable	(228,159)	-
Other assets	230,949	(299,295)
Accounts payable, accrued expenses, and income taxes payable	3,061,819	4,540,063
Net cash flows from operating activities	6,161,010	(3,708,427)
Cash flows from investing activities		
Purchase of property and equipment	(1,014,367)	(271,824)
Investment in intangible assets	(312,802)	(649,706)
Proceeds from sale of asset	15,012	-
Net cash outflow from investing activities	(1,312,157)	(921,530)
Cash flows from financing activities		
Proceeds from exercise of stock options (Note 14)	43,734	99,127
Net borrowing on line of credit (Note 10)	3,021,427	13,300,472
Net cash flows from financing activities	3,065,161	13,399,599
Net change in cash	7,914,014	8,769,642
Cash, beginning of period	56,402,979	51,147,685
Exchange difference on foreign operations	70,889	(36,250)
Cash, end of period	64,387,882	59,881,077
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the period for income taxes	1,178,587	1,722,467
Cash paid during the period for interest	257,212	338,767
Cash received during the year for interest	13,479	9,284

# 1. Nature of Operations and Basis of Presentation

# Nature of operations

Currency Exchange International, Corp. (the "Company") was originally incorporated under the name Currency Exchange International, Inc. under the Florida Business Corporation Act on April 7, 1998. The Company changed its name to Currency Exchange International, Corp. on October 19, 2007 and commenced its current business operations at that time. The Company is a public corporation whose shares are listed and posted for trading on the Toronto Stock Exchange ("TSX") under the symbol "CXI," and the over the counter market ("OTCBB") in the United States under the symbol "CURN". The Company operates as a money service business and provides currency exchange, wire transfer, and cheque cashing services at its locations in the United States and Canada. The Company maintains a head office and four vaults as well as 44 branch locations. The Company's registered head office is located at 6675 Westwood Boulevard, Suite 300, Orlando, Florida, 32821, United States of America. The Company's wholly-owned Canadian Subsidiary, Exchange Bank of Canada ("EBC") is a non-deposit taking, non-lending financial institution engaged in foreign exchange services and is registered as a Schedule 1 bank.

#### Basis of presentation

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standard 34 ("IAS 34"), Interim Financial Reporting and do not include all of the information required in annual financial statements in accordance with International Financial Reporting Standards ("IFRS"). The accounting policies in these condensed interim consolidated financial statements are consistent with those disclosed in the Company's annual consolidated financial statements for the year ended October 31, 2018. The condensed interim consolidated financial statements should be read in conjunction with the Company's annual consolidated financial statements for the year ended October 31, 2018, which have been prepared in accordance with IFRS as issued by the International Accounting Standards Board ("IASB").

These condensed interim consolidated financial statements were authorized for issue and approved by the Board of Directors on September 11, 2019.

# 2. Recently Adopted Standards and Future Accounting Pronouncements

#### Recently Adopted Standards

IFRS 9 Financial Instruments ("**IFRS 9**") was issued in July 2014. IFRS 9 replaces **IAS** 39 Financial Instruments: Recognition and Measurement. The new standard includes guidance on recognition and derecognition of financial assets and financial liabilities, impairment and hedge accounting. The Company adopted IFRS 9 effective November 1, 2018. The adoption of this Standard did not have a significant impact on the condensed interim consolidated financial statements.

IFRS 15 Revenue from Contracts with Customers ("IFRS 15") was issued in May 2014. IFRS 15 replaces IAS 18 Revenue, IAS 11 Construction Contracts, and some revenue related Interpretations. IFRS 15 establishes a new control-based revenue recognition model; changes the basis for deciding whether revenue is to be recognized over time or at a point in time; provides new and more detailed guidance on specific topics; and expands and improves disclosures about revenue. The Company adopted IFRS 15 effective November 1, 2018. The adoption of this Standard did not have a significant impact on the condensed interim consolidated financial statements.

# 2. Recently Adopted Standards and Future Accounting Pronouncements (continued)

# Future Accounting Pronouncements

Certain pronouncements were issued by the IASB or International Financial Reporting Interpretations Committee ("IFRIC"). Many are not applicable or do not have a significant impact to the Company and have been excluded. The following standards have not yet been adopted and are being evaluated to determine their impact on the Company.

IFRS 16 Leases ("IFRS 16") was issued in January 2016. IFRS 16 replaces IAS 17 Leases. IFRS 16 introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than twelve months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. IFRS 16 is effective for fiscal periods beginning on or after January 1, 2019, with early adoption permitted. The Company has not yet determined the full impact of IFRS 16 on its consolidated financial statements. The Company believes that the most significant impact will be the recognition of a right-of-use asset and a corresponding lease liability on the consolidated statement of financial position for certain facilities currently treated as operating leases.

# 3. Significant Accounting Policies

The condensed interim consolidated financial statements have been prepared in accordance with the accounting policies adopted in the Company's most recent annual financial statements for the year ended October 31, 2018, except for the effects of applying IFRS 9 and IFRS 15. The Company's financial statements were not significantly impacted by the adoption of these new accounting standards. However, for completeness, the accounting policies are disclosed below.

#### IFRS 9 Financial Instruments

IFRS 9 provides guidance on the classification and measurement of financial assets and introduces an 'expected credit loss' model for the impairment of financial assets. IFRS 9 also contains new requirements on the application of a hedging model to align hedge accounting more closely with entities' risk management activities.

#### Classification and measurement of financial assets

IFRS 9 includes a new classification and measurement approach for financial assets that considers the business model in which the assets are managed and their cash flow characteristics. Subsequent to initial recognition, financial assets are not reclassified unless the Company adopts changes in its business model in managing those assets. Financial assets, other than those designated and effective as hedging instruments, are classified into the following categories: amortized cost; fair value through profit or loss ("FVTPL"); or fair value through other comprehensive income ("FVOCI"). The adoption of IFRS 9 did not result in significant changes in the classification, measurement or carrying amount of financial assets.

# Impairment of financial assets

IFRS 9's impairment requirements use the 'expected credit loss' ("ECL") model. The ECL model replaces IAS 39's 'incurred loss model' and uses forward-looking information to recognize expected credit losses. Instruments within the scope of the new requirements included loans and other debt-type financial assets measured at amortized cost and FVOCI, trade receivables, contract assets recognized and measured under IFRS 15 and loan commitments and some financial guarantee contracts that are not measured at fair value through profit or loss.

# 3. Significant Accounting Policies (continued)

Under the new standard, the Company considers a wider range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, and reasonable projections that impact the collectability of the future cash flows of the instrument. The adoption of IFRS 9 and the ECL model had no impact on the Company's condensed interim consolidated financial statements.

#### Accounts receivable

The Company applies a simplified approach in accounting for the loss allowance for receivables and contract assets as lifetime expected credit losses. These consider the potential for default during the life of the financial instrument, and are the expected shortfalls in contractual cash flows. To estimate the expected shortfall, the Company considers specific customers, historical information, external indicators and forward-looking information. Due to the longstanding relationships with most of its customers, strong repayment history and the short-term nature of the financial assets, the loss allowance for receivables was not impacted by the adoption of IFRS 9.

#### Classification and measurement of financial liabilities

IFRS 9's requirements for financial liabilities remains largely consistent compared to IAS 39. Consequently, the Company's financial liabilities were not impacted by the adoption of IFRS 9.

Financial liabilities are initially measured at fair value, adjusted for transaction costs, unless the Company designates the financial liability at FVTPL. Subsequently, financial liabilities are measured at amortized cost using the effective interest method, except for derivatives and financial liabilities designated at FVTPL, which are carried subsequently at fair value with gains or losses recorded in the condensed interim consolidated statement of operations and other comprehensive income. The adoption of IFRS 9 did not result in significant changes in the classification, measurement or carrying amounts of financial liabilities.

# Derivative financial instruments and hedge accounting

Derivative financial instruments are accounted for at FVTPL, except for derivatives designated as hedging instruments in cash flow hedge relationships, which require a specific accounting treatment. To qualify for hedge accounting, the hedging relationship must meet all of the following requirements: there is an economic relationship between the hedged item and the hedging instrument; the effect of credit risk does not dominate the value changes that result from that economic relationship; and the hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the entity actually hedges and the quantity of the hedging instrument that the entity actually uses to hedge that quantity of hedged item. As the Company does not apply hedge accounting, the condensed interim consolidated financial statements were not impacted by the new hedging requirements under IFRS 9.

#### IFRS 15 Revenue from Contracts with Customers

IFRS 15 provides a comprehensive framework for the recognition, measurement, and disclosure of revenue from contracts with customers. To determine whether to recognize revenue, the Company follows a five-step process whereby the Company: (1) identifies the contract with the customer; (2) identifies the performance obligations; (3) determines the transaction price; (4) allocates the transaction price to the performance obligations; and (5) recognizes revenue when or as performance obligations are satisfied. The implementation of IFRS 15 did not have an impact on the Company's condensed interim consolidated financial statements as all revenue contracts are short term in nature and have a single performance obligation with revenue recognized at a point in time, being when each transaction occurs on a trade date basis or at the end of each reporting period when revaluations of foreign exchange positions occur.

# 4. Segments

The Company operates in the United States and Canada. The Company's revenue from external customers and information about its assets by geographical location and product line are detailed below:

Re	Revenues (\$)						
	United States	Canada	Total				
Nine-months ended July 31, 2019	25,573,160	4,741,803	30,314,963				
Nine-months ended July 31, 2018	24,604,273	4,223,635	28,827,908				
	United States	Canada	Total				
Three-months ended July 31, 2019	10,619,903	1,782,580	12,402,483				
Three-months ended July 31, 2018	9,836,494	1,700,786	11,537,280				
Revenues	by Product Line (\$)	)					
	Banknotes	Payments	Total				
Nine-months ended July 31, 2019	28,380,583	1,934,380	30,314,963				
Nine-months ended July 31, 2018	27,557,311	1,270,597	28,827,908				
	Banknotes	Payments	Total				
Three-months ended July 31, 2019	11,771,540	630,943	12,402,483				
Three-months ended July 31, 2018	11,157,285	379,995	11,537,280				

	At July 31, 2019			At O	8	
Assets	United States	Canada	Total	United States	Canada	Total
•	\$	\$	\$	\$	\$	\$
Cash	41,621,718	22,766,164	64,387,882	39,064,052	17,338,927	56,402,979
Accounts receivable	5,669,157	5,000,510	10,669,667	3,451,715	6,188,182	9,639,897
Restricted cash held in escrow	583,650	-	583,650	1,998,942	-	1,998,942
Forward contract assets	444,114	219,170	663,284	(35)	10,892	10,857
Other current assets	712,775	183,884	896,659	817,927	317,659	1,135,586
Property and equipment	831,705	709,274	1,540,979	694,331	296,043	990,374
Intangible assets	959,740	221,981	1,181,721	1,077,270	347,609	1,424,879
Other assets	99,572	-	99,572	93,280	-	93,280
Income taxes receivable	(55,032)	700,435	645,403	426,084	414,129	840,213
Net deferred tax asset	885,542	164,873	1,050,415	630,516	99,751	730,267
Total assets	51,752,941	29,966,291	81,719,232	48,254,082	25,013,192	73,267,274

#### 5. Cash

Included within cash of \$64,387,882 at July 31, 2019 (October 31, 2018 - \$56,402,979) are the following balances:

	At July 31, 2019	At October 31, 2018
	\$	\$
Cash held in transit, vaults, tills and consignment location Cash deposited in bank accounts in jurisdictions in which the Company operates	48,748,550	44,609,002
	15,639,332	11,793,977
Total	64,387,882	56,402,979

# 6. Restricted Cash Held in Escrow

Certain of the Company's secured transactions and derivative contracts require the Company to post cash collateral or maintain minimum cash balances in escrow. The foreign currency forward contracts can be closed immediately resulting in the collateral being liquidated. The Company had cash collateral amounts of \$583,650 at July 31, 2019 (October 31, 2018 - \$1,998,942).

# 7. Property and Equipment

Property and equipment consisted of the following:

		Computer	Furniture and	Leasehold	
04	Vehicles	equipment	equipment	improvements	Total
Cost	\$	\$	\$	\$	\$\$
Balance, October 31, 2017	80,247	311,514	753,068	1,980,041	3,124,870
Additions	33,987	97,018	109,503	236,432	476,941
Disposals	(32,995)	-	-	-	(32,995)
Net exchange differences	-	(227)	(3,223)	(2,898)	(6,348)
Balance, October 31, 2018	81,239	408,305	859,348	2,213,576	3,562,468
Additions	17,723	242,657	151,839	602,147	1,014,366
Disposals	(17,382)	-	-	-	(17,382)
Net exchange differences	-	638	837	4,811	6,286
Balance, July 31, 2019	81,580	651,600	1,012,024	2,820,534	4,565,738
		Computer	Furniture and	Leasehold	
	Vehicles	equipment	equipment	improvements	Total
Depreciation	\$	\$	\$	\$	\$
Balance, October 31, 2017	66,181	246,628	485,846	1,322,576	2,121,231
Additions	18,101	46,617	150,718	275,094	490,530
Disposals	(32,995)	-	-	-	(32,995)
Net exchange differences	-	(813)	(3,128)	(2,731)	(6,672)
Balance, October 31, 2018	51,287	292,432	633,436	1,594,939	2,572,094
Additions	10,612	66,389	125,959	252,388	455,348
Disposals	(4,345)	-	-	-	(4,345)
Net exchange differences	-	273	621	768	1,662
Balance, July 31, 2019	57,554	359,094	760,016	1,848,095	3,024,759
		Computer	Furniture and	Leasehold	
	Vehicles	equipment	equipment	improvements	Total
Carrying amounts	\$	\$	\$	\$	\$
Balance, October 31, 2018	29,952	115,873	225,912	618,637	990,374
Balance, July 31, 2019	24,026	292,506	252,008	972,439	1,540,979

# 8. Intangible Assets

Intangible assets are comprised of the Company's internally developed software ("**CEIFX**") and its related modules as well as software and customer trading relationships acquired through an asset purchase transaction. Amortization for intangibles is computed on an individual basis over the estimated useful life using the straight-line method as follows:

Internally developed software	5 years
Acquired Software	2 years
Customer trading relationships	5 years

Intangible assets consist of the following at July 31, 2019:

	Internally developed software	Acquired software	Customer trading relationships	Total
Cost	\$	\$	\$	\$
Balance, October 31, 2017 Additions Net exchange differences	1,416,117 831,233 (5,579)	480,000 - -	3,288,283 - -	5,184,400 831,233 (5,579)
Balance, October 31, 2018 Additions Net exchange differences Balance, July 31, 2019	2,241,771 312,802 (65) 2,554,508	480,000 - - - 480,000	3,288,283 - - - 3,288,283	6,010,054 312,802 (65) 6,322,791
. , ,	Internally developed software	Acquired software	Customer trading relationships	Total
Amortization	\$	\$	\$	\$
Balance, October 31, 2017 Amortization Net exchange differences	837,132 253,784 -	480,000 - -	2,356,603 626,941 30,716	3,673,735 880,725 30,716
Balance, October 31, 2018 Amortization Net exchange differences	1,090,916 281,420 454	480,000 - -	3,014,260 258,648 15,375	4,585,176 540,068 15,829
Balance, July 31, 2019	1,372,790	480,000	3,288,283	5,141,073
	Internally developed software	Acquired software	Customer trading relationships	Total
Carrying amounts	\$	\$	\$	\$
Balance, October 31, 2018 Balance, July 31, 2019	1,150,855 1,181,721	- -	274,024	1,424,879 1,181,721

# 9. Seasonality of Operations

Seasonality is reflected in the timing of when foreign currencies are in greater or lower demand. In a normal operating year there is some seasonality to the Company's operations with higher commissions generally from March until September and lower commissions from October to February. This coincides with peak tourism seasons in North America when there are generally more travelers entering and leaving the United States and Canada.

#### 10. Line of Credit

The Company maintains a line of credit to meet borrowing needs during peak business periods. The Company has a revolving line of credit with BMO Harris Bank, N.A. which was increased in July of 2018 to \$20,000,000. The credit line is secured against the Company's cash and other non-cash assets. The line of credit bears interest at Libor plus 2.0% (at July 31, 2019 – 2.39% (2018 – 2.3%)). At July 31, 2019, the balance outstanding was \$Nil (October 31, 2018 - \$Nil).

In April of 2017, the Company's wholly-owned Canadian subsidiary, EBC, established a CDN\$3,000,000 revolving line of credit with Bank of Montreal which was increased in June of 2018 to CDN\$6,000,000 (\$4,563,432) being secured against cash assets held in its vaults. The line of credit bears interest at CDN prime plus 0.5% [at July 31, 2019 – 3.95% (2018 - 3.95%)]. At July 31, 2019, the balance outstanding was \$3,056,681 (October 31, 2018 - \$Nil).

Interest expense relates to interest payments on lines of credit. Interest expense for the three-and nine-month periods ended July 31, 2019 was \$70,336 and \$257,212 respectively (July 31, 2018 - \$157,953 and \$338,767).

#### 11. Fair Value Measurement of Financial Instruments

IAS 34 requires that interim financial statements include certain disclosures about the fair value of financial instruments as set out in IFRS 13 and IFRS 7. These disclosures include the classification of fair values within a three-Level hierarchy. The three Levels are defined based on the observation of significant inputs to the measurement, as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly
- Level 3: unobservable inputs for the asset or liability

The fair value determination is the estimated amount that the Company would receive to sell a financial asset or pay to transfer a financial liability in an orderly transaction between market participants at the measurement date.

There were no transfers between Level 1 and Level 2 during the three-and nine-month periods ended July 31, 2019 and the year ended October 31, 2018. The following table shows the Levels within the hierarchy of financial assets and liabilities measured at fair value.

	At July	31, 2019		
	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Financial assets				
Cash	64,387,882	-	-	64,387,882
Forward and option contracts		663,284	-	663,284
Total Assets	64,387,882	663,284	-	65,051,166
	At Octobe	er 31, 2018		
	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Financial assets				
Cash	56,402,979	-	-	56,402,979
Forward and option contracts		10,857	-	10,857
Total Assets	56,402,979	10,857	-	56,413,836

# 11. Fair Value Measurement of Financial Instruments (continued)

Cash (Level 1)

The Company's cash balances consisting of local and foreign currency notes held in tills, vaults, bank accounts, and in transit are based upon foreign exchange rates quoted in active markets as of July 31, 2019 and October 31, 2018.

Forward and option contract positions (Level 2)

The Company's forward and option contract positions are similar to assets or liabilities in active markets. The fair value of these hedge instruments has been determined using observable inputs. The effects of non-observable inputs are not significant for Company's position in these forward or option contracts.

Due to their short-term nature, the carrying value of the following financial instruments approximates their fair value at the balance sheet date:

- Accounts receivable
- Restricted cash held in escrow
- Accounts payable, accrued expenses, and line of credit

#### 12. Risk Management

The Company's activities expose it to a variety of financial risks: credit risk, foreign currency risk, interest rate risk, and liquidity risk. The Company's risk management policies are designed to minimize the potential adverse effects on the Company's financial performance.

Financial risk management is carried out by the Chief Financial Officer ("**CFO**") under policies approved by senior management and the Board of Directors. Policies are in place to evaluate and monitor risk and in some cases, prescribe that the Company hedge its financial risks.

The analysis below presents information about the Company's exposure to each of these financial risks arising from financial instruments and the Company's objectives, policies and processes for measuring and managing these risks.

#### Credit Risk

Credit risk is the risk of financial loss associated with counterparty's inability to fulfill its payment obligations. The Company's credit risk is primarily attributable to cash in bank accounts, accounts receivable and forward and option contracts.

All banking relationships are negotiated by senior management. The Company maintains accounts in high quality financial institutions. At various times, the Company's bank balances exceed insured limits.

The credit risk associated with accounts receivable is limited, as the Company's receivables consist primarily of bulk currency trades with a settlement cycle of 24 to 48 hours. There is minimal counterparty risk as the majority of the Company's receivables reside with banks, money service business customers and other financial institutions. The Company has longstanding relationships with most of its money service business customers and has a strong repayment history. For the purpose of risk control, the customers are grouped as follows: domestic and international banks, money service businesses, and other customers. Credit limits are established for each customer, whereby the credit limit represents the maximum open amount without requiring payments in advance. These limits are reviewed regularly by senior management.

# 12. Risk Management (continued)

Due to seasonality, amounts in accounts receivable are usually at their highest during peak periods.

A breakdown of accounts receivable by category is below:

	At July 31, 2019	At October 31, 2018
Customer type	\$	\$
Domestic and international banks	4,633,396	4,883,305
Money service businesses	6,014,163	4,611,497
Other	22,108	145,095
Total	10,669,667	9,639,897

The maximum exposure to credit risk is represented by the carrying amount of each financial asset on the condensed interim consolidated statements of financial position. There are no commitments that could increase this exposure to more than the carrying amount.

#### Foreign Currency Risk

The volatility of the Company's foreign currency holdings may increase as a result of the political and financial environment of the corresponding issuing country. Several currencies have limited exchange rate exposure as they are pegged to the U.S. Dollar, the reporting currency of the Company. Management believes its exposure to foreign currency fluctuations is mitigated by the short-term nature and rapid turnover of its foreign currency inventory, as well as the use in certain instances of forward or purchased option contracts to offset these fluctuations. Due to their nature, some minor and exotic foreign currencies cannot be hedged or are too cost prohibitive to hedge.

In order to mitigate the risks associated with holding these foreign currencies, the Company assigns wider bid/ask spreads and maintains specific inventory targets to minimize the impact of exchange rate fluctuations. These targets are reviewed regularly and are increased or decreased to accommodate demand within acceptable risk tolerances. The amount of unhedged inventory held in tills, vaults and in transit at July 31, 2019 was approximately \$6,930,000 (October 31, 2018 - \$7,440,000). The amount of currency that is unhedged and that is not pegged to the U.S. Dollar is approximately \$5,630,000 (October 31, 2018-\$5,360,000). A 2% increase/reduction in the market price for the aggregate of the Company's unhedged/un-pegged foreign currencies would result in an exchange gain/loss of approximately +\$113,000/-\$113,000 (October 31, 2018 gain/loss of approximately +\$107,000/-\$107,000).

On a consolidated basis, the Company is also exposed to foreign currency fluctuations between the U.S. Dollar and the Canadian Dollar, being the functional currency of its Canadian subsidiary. The Company does not hedge its net investment in its Canadian subsidiary and the related foreign currency translation of its earnings.

#### Interest Rate Risk

At July 31, 2019, the Company had access to interest bearing financial instruments in cash, short term accounts payable and line of credit. A significant amount of the Company's cash is held as foreign currency bank notes in tills and vaults. These amounts are not subject to interest rate risk. Cash held in some of the Company's accounts are interest bearing; however, since prevailing interest rates are low there is minimal interest rate risk. Borrowings bear interest at variable rates. Cash and borrowings issued at variable rates expose the Company to cash flow interest rate risk. For the interest rate profile of the Company's interest-bearing financial liabilities, refer to Note 10.

# 12. Risk Management (continued)

The Company manages interest rate risk in order to reduce the volatility of the financial results as a consequence of interest rate movements. For the decision whether new borrowings shall be arranged at a variable or fixed interest rate, senior management focuses on an internal long-term benchmark interest rate and considers the amount of cash currently held at a variable interest rate. Currently the interest rate exposure is un-hedged.

If interest rates had been 50 basis points higher/lower with all other variables held constant, after tax profit for the three-month period ended July 31, 2019 would have been approximately +\$3,900/-\$3,900 higher/lower as a result of credit lines held at variable interest rates.

#### Liquidity Risk

Liquidity Risk is the risk that the Company will not be able to meet its financial obligations as they fall due.

The CFO informs the Chief Executive Officer, the Board of Directors, and the Audit Committee of capital and liquidity issues as they occur in accordance with established policies and guidelines. The Company targets to have a cash reserve or credit lines greater than 15% of the Company's prior year's revenues.

The following are non-derivative contractual financial liabilities:

Non-derivative financial liabilities	Carrying amount	At July 31, 2019 Estimated contractual amount	This fiscal year	Future fiscal years
	\$	\$	\$	\$
Accounts payable	10,819,130	10,819,130	10,819,130	\$Nil
Line of credit	3,056,681	3,056,681	3,056,681	\$Nil
Accrued expenses	2,395,472	2,246,006	2,246,006	\$Nil
	А	t October 31, 2018		
Non-derivative financial liabilities	Carrying amount	Estimated contractual amount	Next fiscal year	Future fiscal years
	\$	\$	\$	\$
Accounts payable	8,312,778	8,312,778	8,312,778	\$Nil
Accrued expenses	2,232,559	2,045,707	2,045,707	\$Nil

The Company had available unused lines of credit amounting to \$21,506,751 at July 31, 2019 (October 31, 2018 - \$24,565,515).

#### Capital Management

The Company manages capital through its financial and operational forecasting processes. The Company defines working capital as total current assets less current liabilities. The Company reviews its working capital and forecasts its cash flows based on operating expenditures, and other investing and financing activities related to its daily operations.

	At July 31, 2019	At October 31, 2018
	\$	\$
Current assets	77,846,545	70,028,474
Current liabilities	(16,271,283)	(10,545,337)
Working capital	61,575,262	59,483,137

# 12. Risk Management (continued)

The Company monitors its capital structure and makes adjustments according to market conditions in an effort to meet its objectives given the current outlook of the business and industry in general. The Company may manage its capital structure by issuing new shares, obtaining loan financing, adjusting capital spending, or disposing of assets. The capital structure is reviewed by management and the Board of Directors on an ongoing basis.

# 13. Foreign Currency Forward and Option Contracts

The Company enters into foreign currency forward and purchased option contracts to mitigate the risk of fluctuations in the exchange rates of its holdings of major currencies. Changes in the fair value of the contracts and the corresponding gains or losses are recorded daily and are included in commission revenues on the condensed interim consolidated statements of operations and other comprehensive income. The Company's management strategy is to reduce the risk of fluctuations associated with foreign exchange rate changes.

The foreign currency forward contracts can be closed immediately resulting in any collateral being liquidated. The foreign currency option contracts are held to maturity and are either exercised for a net gain or expire at no obligation to the Company.

The fair value of forward and option contracts, which represents the amount that would be received/(paid) by the Company if the contracts were terminated at July 31, 2019 was \$663,284 (October 31, 2018 - \$10,857).

At July 31, 2019 and October 31, 2018, approximately \$583,650 and \$1,998,942, respectively, were being held as collateral on these contracts and are reflected as restricted cash held in escrow in the condensed interim consolidated statements of financial position. See Note 6.

# 14. Equity

Share Capital

The authorized share capital consists of 100,000,000 common shares. The common shares have a par value of \$1.00. The options exercised during the current and prior periods are summarized as follows:

Period Exercised	Number of shares	USD value	C	DN\$ value
Q4 2017	47,229	\$ 407,929	\$	513,709
Q1 2018	=	\$ =	\$	-
Q2 2018	=	\$ =	\$	-
Q3 2018	132,258	\$ 1,495,848	\$	1,957,765
Q4 2018	11,981	\$ 211,740	\$	280,767
Q1 2019	6,424	\$ 63,270	\$	83,870
Q2 2019	=	\$ =	\$	-
Q3 2019	-	\$ -	\$	-

# 14. Equity (continued)

Stock options

The Company offers an incentive stock option plan which was established April 28, 2011, and was amended most recently October 20, 2017 (the "Plan"). The Plan is a rolling stock option plan, under which 10% of the outstanding shares at any given time are available for issuance thereunder. The purpose of the Plan is to promote the profitability and growth of the Company by facilitating the efforts of the Company to attract and retain directors, senior officers, employees, and management. Under the terms of the Plan, vesting under the Plan will occur 1/3 upon the first anniversary, 1/3 upon the second anniversary and 1/3 upon the third anniversary of the grant, and the options have a five-year term, unless otherwise specified by the Board of Directors.

The outstanding options at July 31, 2019 and the respective changes during the periods are summarized as follows:

	Number of options	Weighted average price CDN\$
Outstanding at October 31, 2017	442,223	22.31
Granted	153,812	30.76
Exercised	(144,239)	15.61
Cancelled through cashless exercise	(1,991)	20.61
Forfeited	(25,310)	26.35
Outstanding at October 31, 2018	424,495	27.42
Granted	21,473	25.81
Exercised	(6,424)	22.16
Cancelled through cashless exercise	(10,326)	18.83
Forfeited	(26,088)	30.18
Outstanding at July 31, 2019	403,130	27.46

#### 15. Earnings per Share

The calculation of earnings per share is presented below. Diluted earnings per share for the three-month period ended July 31, 2019 include all stock option grants with the exception of the options granted October 30, 2015, October 26, 2016, October 26, 2017, August 9, 2018, October 23, 2018, January 23, 2019, March 4, 2019 and June 4, 2019 as the strike price exceeded the average stock price for the period. Diluted earnings per share for the nine-month period ended July 31, 2019 include all stock option grants with the exception of the options granted October 26, 2016, October 26, 2017, August 9, 2018, October 23, 2018, January 23, 2019 and March 4, 2019 as the strike price exceeded the average stock price for the period.

	Nine-months ending		Three-mont	hs ending
_	July 31, 2019	July 31, 2018	July 31, 2019	July 31, 2018
Basic Net income Weighted average number of shares	\$2,155,325	\$3,231,276	\$1,820,767	\$2,407,522
outstanding Basic earnings per share	6,412,083 \$0.34	6,266,345 \$0.52	6,414,091 \$0.28	6,404,406 \$0.38
<b>Diluted</b> Net income Weighted average number of shares	\$2,155,325	\$3,231,276	\$1,820,767	\$2,407,522
outstanding Diluted earnings per share	6,421,237 \$0.34	6,296,195 \$0.51	6,419,708 \$0.28	6,454,196 \$0.37

# 16. Operating Expenses

	Nine-months ended		Three-months ended	
_	July 31, 2019	July 31, 2018	July 31, 2019	July 31, 2018
_	\$	\$	\$	\$
Salaries and benefits	13,471,553	11,581,549	4,570,480	3,993,382
Rent	2,789,298	2,507,085	974,881	819,160
Legal and professional	2,093,240	1,893,706	723,067	574,536
Postage and shipping	3,637,933	3,180,957	1,537,303	1,433,975
Stock based compensation Travel and entertainment	548,074 497,315	533,696 503,453	233,735 165,036	145,928 170,162
Bank service charges	608,754	450,625	236,056	195,690
Software maintenance	812,201	447,612	278,414	157,710
Losses and shortages	344,101	317,945	242,728	52,224
Insurance	337,076	270,441	110,638	91,111
Other general and administrative	886,818	727,611	394,247	369,760
Operating expenses	26,026,363	22,414,680	9,466,585	8,003,638

# 17. Compensation of Key Management Personnel and Related Party Transactions

In accordance with IAS 24 *Related Party Disclosures*, key management personnel are those persons having authority and responsibility for planning, directing and controlling activities of the Company directly or indirectly, including any directors (executive and non-executive) of the Company. The remuneration of directors and other members of key management personnel during the three-and nine-month periods ended July 31, 2019 and 2018 was as follows:

	Nine-months ended		Three-months ended	
	July 31, 2019	July 31, 2018	July 31, 2019	July 31, 2018
	\$	\$	\$	\$
Short-term benefits	1,846,295	1,905,654	607,861	541,866
Post-employment benefits	52,489	55,777	18,652	24,354
Stock based compensation	520,695	484,008	190,690	130,737
	2,419,479	2,445,439	817,203	696,957

The Company incurred legal and professional fees in the aggregate of \$54,632 and \$230,455 for the three-and nine-month periods ended July 31, 2019 (2018 - \$112,300 and \$272,302) charged by entities controlled by directors or officers of the Company.

The Company has clients that are considered related parties through two of its directors. The Company generated \$92,627 and \$116,958 in revenue from these clients' activities for the three-and nine-month periods ended July 31, 2019 (July 31, 2018 – \$15,390 and \$29,700). As at July 31, 2019, net accounts receivable included \$105,197 from related parties (October 31, 2018 - \$84,431).

On October 1, 2011, the Company entered into an employment agreement with the President and CEO of the Company. Such agreement contains clauses requiring additional payments of a minimum of \$450,000 to be made upon the occurrence of certain events such as a change of control of the Company or termination for reasons other than cause. As the likelihood of a change of control of the Company is not determinable, the contingent payments have not been reflected in the interim consolidated financial statements.

# 17. Compensation of Key Management Personnel and Related Party Transactions (continued)

Advances between CXI and EBC are provided under a Revolving Line of Credit, renewed May 31, 2017; loans earn interest at LIBOR + 2%, are repayable on demand, and are unsecured. At July 31, 2019, the intercompany loan balance was \$7,990,000 (October 31, 2018 - \$5,660,000) and was eliminated upon consolidation.

Key management personnel and directors occasionally conduct transactions with the Company as individuals. Such transactions are immaterial individually and in total, including for the three-and nine-month periods ending July 31, 2019 and 2018, and are conducted pursuant to the Company's policies.

All transactions with related parties as noted above are carried out in the normal course of business and at prevailing market rates.

#### 18. Other Current Assets

	At July 31, 2019	At October 31, 2018
	\$	\$
Prepaid rent	261,897	251,855
Prepaid personnel	872	110,414
Prepaid computer software	152,982	171,271
Prepaid insurance	160,231	263,429
Prepaid advertising	2,083	45,834
Other current assets	318,594	292,783
Total	896,659	1,135,586

#### 19. Potential Transaction

On July 9, 2018 the Company announced its wholly-owned subsidiary, EBC, had entered into a definitive agreement to acquire the assets of a business operating 22 years primarily in the province of Quebec from the private family owners who were advised by Laurentian Bank Securities. These assets include a total of approximately 400 corporate customers that are engaged in international payments. It is expected that approximately 10 employees will be retained and employed in EBC's new Montreal Office. The transaction is subject to regulatory approval and will not close until all approvals have been obtained.

# 20. Subsequent Events

The Company evaluated subsequent events through September 11, 2019, the date these condensed interim consolidated financial statements were issued. On September 6, 2019 the Company acquired 100% of the issued and outstanding shares of eZforex.com, Inc., a Texas-based money services business. The purchase price was \$4.25 million, partially offset by cash balances of \$1.0 million at the time of acquisition. Incremental working capital requirements are negligible, so the net purchase price is approximately \$3.25 million. The financial contribution in the fourth quarter of 2019 will be immaterial, but the Company anticipates operational and financial synergies will materialize in fiscal 2020.