Payments Business Analysis

Provided By:

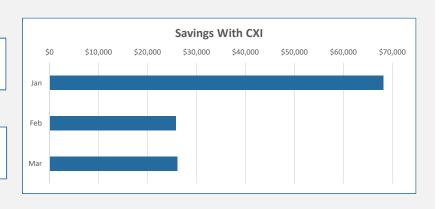


Estimated Savings

3 Month Savings \$119,929.51

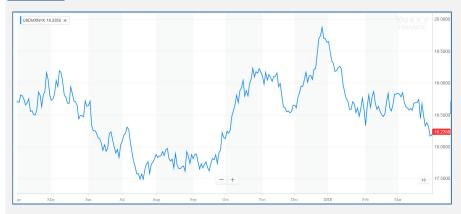
Annualized Savings \$479,718.04





Volatility

Mexican Peso From April 1, 2017 - March 31, 2018



Open 18.6967
Close 18.3272

High 19.8854
Low 17.4368

Rate varies by 12%

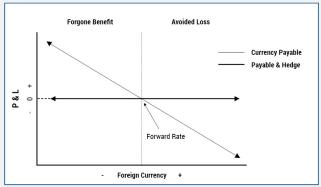
Risk Management - Hedging Example Based On Data

Annualized USD Payment Volume

\$52,590,085.36

Potential Volume Low \$49,434,680.24 (-6% of volume)

Potential Volume High \$55,745,490.48 (+6% of volume)



The cost of payments could swing up to \$6 million plus or minus your budgeted cost.

Forward contracts protect balance sheets and give clarity to budgets:

- Establishes exchange rate for a future date with no upfront cost
 - Most common hedge for known currency receivables
- Full protection against currency depreciation on underlying position
 - · No benefit should currency appreciate